

## Glen Weyenberg Video Bio

[Music]

I think what sets SVA apart is that we're part of a team. A lot of firms can do commodity work such as tax returns and financial statements, but we often get brought in early in the process to help you look for opportunities or to avoid pitfalls.

What my customers need from me mostly is peace of mind. They call and they have issues, or better yet opportunities and they just want to bounce them off me just to make sure they're thinking through things correctly and that they're not missing anything.

The most current measurable result is doing estate planning. I've had conversations over the years with a lot of clients, but most sort of avoided that conversation as it's a somewhat morbid conversation. But recently, with the tax law changes, I've had quite a few with some of my clients and have saved them millions of dollars by going through and redoing their plans.

What I love about my job is I just never know what's going to happen. Like everybody else, I always have a to-do list, but often I get a lot of phone calls from clients just wanting to talk about things that are going on in their lives and their businesses and just to bounce things off of me, and I really enjoy that part of my job.

[Music]