

Ted Ibinger Video Bio

[Music]

The favorite part about the work I do is, after meeting with clients and doing their work, seeing how happy they are with the results and what we've done to help them throughout the year with problem solving, coming up with creative solutions, and really making sure we're meeting their expectations.

What sets SVA apart is the service we deliver our clients with quarterly meetings, meeting with them, meeting their expectations, and really finding out what they need to do. We're honoring our commitments. We're running to the problem. We're trying to do whatever we can to meet their needs throughout the year.

How I like to work with my clients is to really ask a lot of questions. This way we can really figure out what their issues are, what their pain points are, how they can improve, and how we can help them. One of the things is, with that, you can really listen to them and take a step back and see their issues. How we can help them in the future with their goals and to really become their trusted advisor.

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