

Daniel Glomski Video Bio

So I like to work with my clients, drawing out my past experiences. One of my best experiences was, for five years, I worked in a large international corporation as a decision maker and as part of that experience, I learned that a good service provider really provides three things – ideas, solutions and information. So I work with all my clients to try to provide those three things to meet their needs.

So the favorite part of my job is to really get to know the clients. When you initially meet the client and they engage you as the service provider, it's really based on your expertise and knowledge. But I like to evolve that relationship to the point where I'm a trusted business advisor. So the more that I can get involved with the client and illustrate to them that I'm there for more than just informational purposes, that's what's really rewarding for me.